

October 21, 2009 – 11:30am: Mr. Granville Broadway with BW Security called me to talk about how we evaluated the bids. Broadway told me that his hourly rate was lower than the hourly rate by DRS. I told him we went with DRS Services because they had the lowest monthly amount, and the contract language states that the monthly amount is what counts. Broadway ask why the hourly amount is requested if it doesn't matter. His point was well taken but ADEQ did not make the paperwork for the contract. The hourly and yearly amounts submitted by DRS are elevated when compared to the monthly amount. Granville said that if this kind of bid were submitted for any other federal or state contract, it would be thrown out. Granville believes that bid should either be thrown out or the contract re-bid. Even if we threw out the bid submitted by DRS, BW Security still would not be the lowest bidder. I believe he knew this because he said "Even if I don't get it, I don't want to loose it like this." Broadway says it's not fair and wants to protest. I told him I would get back with him on what procedures he should take.